

Raising Capital? Have the edge by being informed about your current and future options.

|   | DPO  | JOBS Act Crowdfunding<br>Exemption  | Rule 506c   | Donation-<br>Based<br>Crowdfunding |
|---|--|---|---|------------------------------------|
| Public solicitation/<br>advertising allowed?                    | Yes  | Yes   | Yes   | Yes                                |
| Maximum you can raise   | Depends on federal exemption – sometimes none; sometimes \$1 million   | \$1 million   | None  | None                               |
| Maximum per investor  | Usually none (California sometimes imposes a maximum for some investors)   | The greater of \$2,000 or 5% of the annual income or net worth of investor  | None  | None                               |
| Currently available?  | Yes  | No  | Yes   | Yes                                |
| What can you offer?   | Anything (equity, debt, etc.)  | Anything (equity, debt, etc.)   | Anything (equity, debt, etc.)   | Perks only; no securities          |
| Open to unaccredited investors?                                 | Yes  | Yes   | No  | Yes                                |
| Audited or reviewed financials required?                        | Usually not  | Yes if raising more than \$100,000  | No  | No                                 |
| Can you talk directly to investors?                             | Yes  | No  | Yes   | Yes                                |
| Are you required to use a web-based portal?                     | No   | Yes   | No  | No                                 |
| Ongoing reporting requirements                                  | Minimal  | Extensive   | Minimal   | None                               |
| Requirements to make company financials available to the public | No   | Yes   | No  | No                                 |
| Requirement to allow investors to pull out at the last minute   | No   | Yes   | No  | No                                 |
| Federal law   | 1933 Securities Act –registration and various exemptions (e.g. Reg A, intrastate exemption)  | JOBS Act Title III  | JOBS Act Title II   | Securities laws do not apply       |
| State law   | State level registrations usually required — which means it is generally necessary to choose a few states to conduct the offering in | No state level registrations required, so investors can be from any state (though some state notice filings are required) | No state level registrations required, so investors can be from any state (though some state notice filings are required) | Securities laws do not apply       |